

## Binding Summit 2019

April 30, 2019 Cobb Galleria Centre, Atlanta, Georgia

Join FSEA's Binding & Loose Leaf Division for the inaugural Binding Summit. Take this opportunity to network with fellow bindery owners and managers during a one-day event taking place prior to the opening of Odyssey Expo 2019.

**9-10 a.m.** Keynote: Creating a Meaningful (and Profitable) Relationship

with Your Print Partners

**10-10:15 a.m.** Technology Showcase

**10:15-10:30 a.m.** Break

10:30-11:30 a.m. Panel Discussion

Recruiting, Training & Retaining Employees:

How to Get Off the Merry-Go-Round

**11:30-11:45 a.m.** Technology Showcase

11:45 a.m.-1 p.m. Networking Lunch and

Gold Leaf Awards (Binding Division) Presentation

**1-1:45 p.m.** Panel Discussion

Sales Tactics and Smart Expansion:

Bringing New Customers to Your Bindery

**1:45-2 p.m.** Technology Showcase

**2-3 p.m.** Presentation

Why "Lean" Has a Bad Reputation, and Why You Need It Anyway

**3-3:15 p.m.** Break

**3:15-4:15 p.m.** Presentation

Marketing 101: Press Releases, Social Media

and the Dreaded V Word (Video)

4:15-4:30 p.m. Technology Showcase4:30-5:30 p.m. Networking Reception

Cost: \$295 per attendee

Includes: one-day pass to Odyssey Expo 2019 and lunch during the Gold

Leaf Awards (Binding Division) Presentation

More information: www.odysseyexpo.org/binding

Questions: call 1.785.271.5816 or email jeff@fsea.com



Need more info on Odyssey Expo 2019? www.odysseyexpo.org